

Types of sales guys

A brief introduction*

*This is based on current findings, future editions will include a more comprehensive evaluation of the species

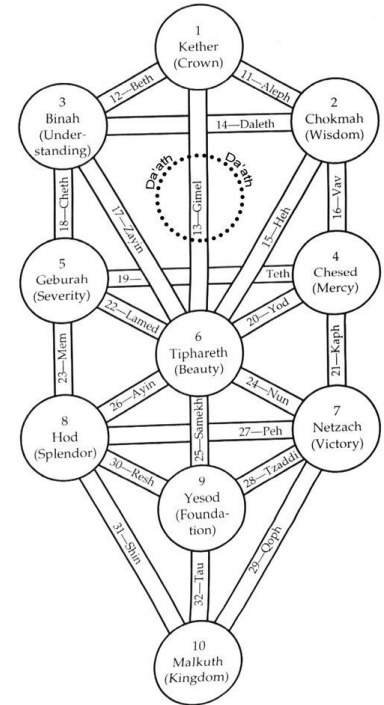
What is a Sales Guy?

Guy who is trying to convince you of anything,
but for a living



Main branches

1. Wants you to like him
 - a. light sided
 - b. dark sided
2. Wants to feel like he is better than you
 - a. the sigma grindset
 - i. American psycho
 - ii. Wolf of wall street
 - b. Cynic (category under construction)
3. Has a family he needs to support
 - a. Actually has a family that he needs to support
 - b. Thinks of sales as just the average job a person should have



Wants you to like him - lightsided



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Phenotype:

1. Is always a bit funny looking
2. Receding hairline
3. Smiles a lot
4. Little guy energy
5. Is the same at home and at the office
6. Very likely to have a “sales routine”

Background:

1. Probably wanted to be some sort of actor
2. From the middle of the male hierarchy pyramid

Wants you to like him - darksided



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Phenotype:

1. Kisses your ass, but in a manipulative way
2. Receding hairline
3. Smiles a lot, but with their mouth but not eyes
4. Twink energy
5. Wants to be a politician so bad you have no idea

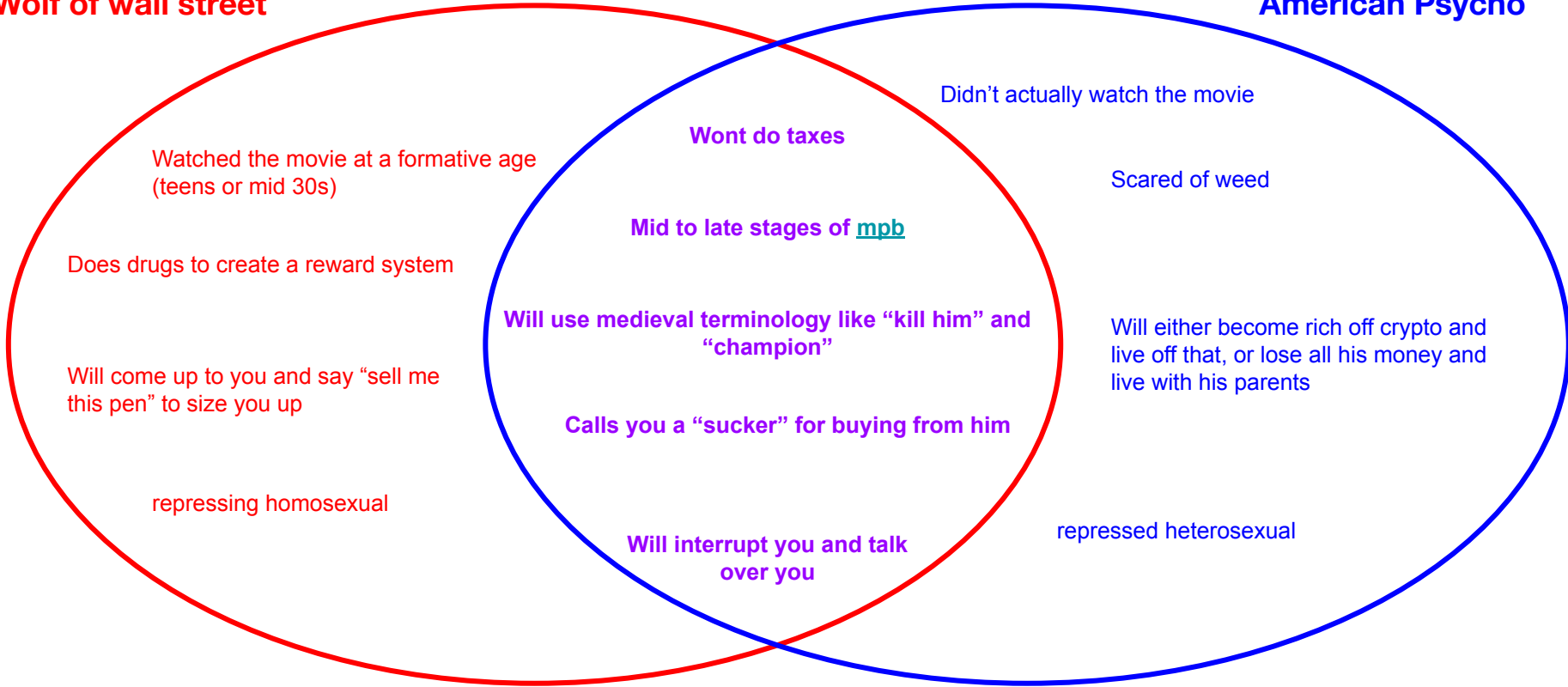
Background:

1. Probably wanted to be some sort of actor
2. From the middle of the male hierarchy pyramid

Wants to feel better than you - The grindset

Wolf of wall street

American Psycho



Watched the movie at a formative age (teens or mid 30s)

Does drugs to create a reward system

Will come up to you and say "sell me this pen" to size you up

repressing homosexual

Wont do taxes

Mid to late stages of mpb

Will use medieval terminology like "kill him" and "champion"

Calls you a "sucker" for buying from him

Will interrupt you and talk over you

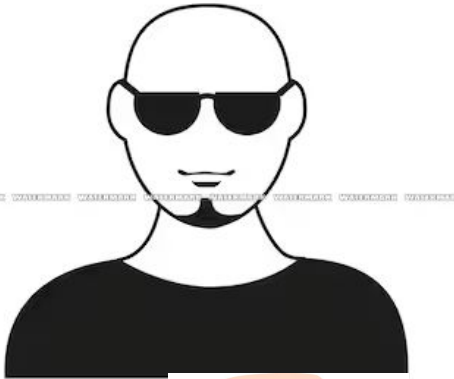
Didn't actually watch the movie

Scared of weed

Will either become rich off crypto and live off that, or lose all his money and live with his parents

repressed heterosexual

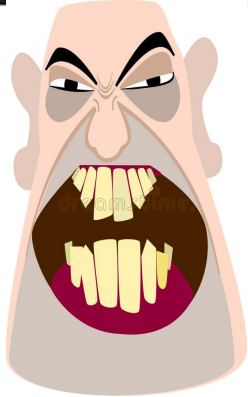
Wants to feel better than other sales people



This guy is almost identical to the *grindset* guy

Key differences:

1. More cynical
2. Thinks they are better than the rest for pointing out he is “evil”
3. Acts like a highschool bully – ontologically evil
4. divorced
5. bald



Has a family he needs to support - actually



Phenotypes:

1. Has wife and kids
2. Has posted [this](#) image on facebook
3. Stage 6-7 on the baldness chart
4. Will say “working hard or hardly working” in a monotone
5. Just wants to go home
6. Does his “routine” with dead fish eyes
7. Always has a story about how he “could’ve made it big in [insert fad]”
8. Probably your dad
9. Former lightsided sales guy

Has a family he needs to support - just a guy



Phenotype:

1. Understanding of what a white collar job is: sales, accounting, or management. Chose sales because “i suck at math”
2. Looking for his pam
3. Just a guy in his mid 20s or 30s
4. Full head of hair